



## Wichita Chapter

### PAST PRESIDENTS

#### LEADERSHIP RECALL



**NAME & YEAR(S) AS PRESIDENT OF THE ASHRAE-WICHITA CHAPTER.** JOE REINTJES – 2010-2011

**WOULD YOU GIVE A BRIEF BIOGRAPHICAL SKETCH OF YOUR LIFE? (PLACE OF BIRTH, FAMILY SIZE, EARLY SCHOOLING, HIGHER EDUCATION, EMPLOYMENT BACKGROUND OUTSIDE OF THE HVAC INDUSTRY, CURRENT FAMILY—SPOUSE, CHILDREN.)**

BORN IN PEARL HARBOR, HONOLULU, FAMILY OF 4: TINA – MECHANICAL ENGINEER PE, BRENT 13, COLE 8. JOHNSON COUNTY – BLUE VALLEY HIGH SCHOOL, KANSAS STATE UNIVERSITY 1995 GRAD. ME, TRANE GRADUATE TRAINING – 6 MONTHS IN LACROSSE, WI. WITH TRANE SINCE 1995. PREVIOUS EMPLOYMENT 1983-1990 REINTJES & HITER CO. INC.

**WHAT ATTRACTED YOU TO ENGINEERING AND/OR THE HVAC INDUSTRY?**

FINANCIAL OPPORTUNITY IN WICHITA, MECHANICAL ENGINEER BY DEGREE, GREW UP IN A SALES ENVIRONMENT

**WHAT WAS YOUR FIRST JOB IN THE HVAC INDUSTRY AND WHERE DID IT LEAD?**

TRANE / KNIPP SERVICES LIFER – 21 YEARS

**DESCRIBE THE INDUSTRY AT THAT TIME. WHAT WERE THE CHALLENGES THAT YOU AND YOUR COLLEAGUES WERE FACING?**

1995 – 80% PLAN AND SPEC ENVIRONMENT. REFRIGERANT REGULATION, DDC CONTROLS JUST COMING INTO THE MARKET

**HOW AND WHEN DID YOU GET STARTED IN ASHRAE?**

1995 – IT WAS A GREAT WAY TO MEET THE FOLKS IN THE INDUSTRY

**WHAT WAS YOUR ASHRAE CHAPTER AND/OR REGIONAL AND SOCIETY EXPERIENCE?**

I'VE BEEN ALL THE CHAIRS. PROGRAMS CHAIR WAS THE MOST REWARDING AND FUN.

**WHAT WERE THE MAJOR ISSUES FACING THE INDUSTRY AT THAT TIME?**

REFRIGERANT REGULATIONS AND CHANGE SEEMED TO BE THE BIGGEST ISSUE. CONSTRUCTION MANAGEMENT MODEL WAS IN ITS INFANCY, SO THE INDUSTRY WAS TRYING TO ACCOMMODATE THAT NEW MODEL.

**WHAT PEOPLE IN THE INDUSTRY STAND OUT AS INFLUENCES ON YOU?**

RICHARD FENSKE (PEC) – HE ALWAYS CHALLENGED ME AND NEVER ACCEPTED STATEMENTS WITHOUT PROOF.

JOHN KNIPP (KNIPP SERVICES) – JOHN OFFERED ME THE OPPORTUNITY TO BE SUCCESSFUL

JIM WOODY (MKEG) – JIM WAS INSTRUMENTAL IN MY EARLY SUCCESS

BRAD WARD AND USD-259 – BRAD WARD AND THE WICHITA SCHOOL BOND ISSUES OFFERED OPPORTUNITY DURING MARKET TURNDOWN.

DON NORTON – (PEC) – DON ALWAYS HAD TIME TO LISTEN TO A CONCERN

PHIL SEWELL (CMW) – PHIL WAS ALWAYS INTERESTED IN LEARNING AND ALWAYS CHALLENGED HIMSELF – I HAVE A DEEP RESPECT FOR THAT

BOB KREUTZER (TATRO PLUMBING) – BOB ALWAYS UNDERSTOOD THE BENEFITS OF WIN-WIN.

DWAYNE VAUGHN – DWAYNE WAS ALWAYS INTERESTED IN AN ALTERNATIVE APPROACH

BRETT MILLER – CONFIDENCE - IF IT CAN BE DONE, WE CAN DO IT.

TIM BERENDS AND DARRYL AWE – GREAT MENTORS EARLY IN MY CAREER

EVERYONE ONE ELSE IN THE INDUSTRY THAT HELPED BE IN MY SUCCESS – THANKS FOR THE OPPORTUNITY AND THANKS FOR THE ORDER!

**WHAT EVENTS CHANGED THE INDUSTRY?**

PERFORMANCE CONTRACTING AND CONSTRUCTION MANAGEMENT HAVE CHANGED THE TRADITIONAL MINDSETS, EQUIPMENT COMPANIES HAVE GROWN AND BEGUN OFFERING MORE THAN JUST EQUIPMENT AND SERVICES, VRF HAS BEEN A DISRUPTIVE FORCE AND MAJOR OPPORTUNITY IN THE MARKET FOR THE PAST 10 YEARS

**WHAT HAS ASHRAE MEANT TO THE INDUSTRY'S GROWTH?**

ASHRAE IS A GREAT SOUNDING BOARD FOR THE INDUSTRIES ISSUES AND SOMETIMES A VOICE OF REASON

**WHAT ADVICE WOULD YOU GIVE TO A YOUNG PERSON ENTERING THE HVAC FIELD?**

JOIN ASHRAE! BE EXTREMELY FLEXIBLE AND ACCEPT CHANGE WILLINGLY. NEVER STOP LEARNING. LEARN SOMETHING FROM EVERYONE.

**DID ANY HUMOROUS EVENTS TAKE PLACE DURING YOUR ASSOCIATION WITH ASHRAE?**

MORE THAN I CARE TO ADMIT...

**WHAT OTHER INTERESTS AND/OR HOBBIES DO YOU HAVE?**

DIVING, SAILING, FISHING, HUNTING, GOLFING, FARMING, REAL ESTATE, YMCA SUPPORTER, FAMILY MAN

**ANY OTHER COMMENTS YOU WOULD LIKE TO MAKE?**

THOUGH ITS OFTEN HARD TO ACCEPT, WE OFTEN LEARN FROM FAILURE.